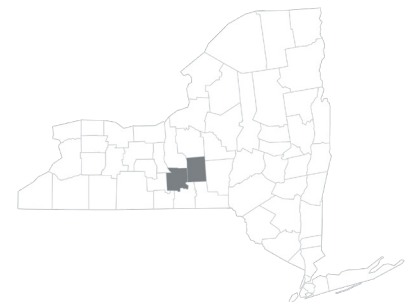


The Economic Value of Tompkins Cortland Community College



TOMPKINS CORTLAND
SERVICE AREA

Tompkins Cortland Community College (Tompkins Cortland) creates a significant positive impact on the business community and generates a return on investment to its major stakeholder groups—students, taxpayers, and society. Using a two-pronged approach that involves an economic impact analysis and an investment analysis, this study calculates the benefits received by each of these groups. Results of the analysis reflect fiscal year (FY) 2021-22.

Economic impact analysis

In FY 2021-22, Tompkins Cortland added **\$57.2 million** in income to the Tompkins Cortland Service Area¹ economy, a value approximately equal to **0.6%** of the region's total gross regional product (GRP). Expressed in terms of jobs, Tompkins Cortland's impact supported **717 jobs**.

Operations spending impact

- Tompkins Cortland employed 341 full-time and part-time faculty and staff. Payroll amounted to \$24.2 million, much of which was spent in the region for groceries, mortgage and rent payments, dining out, and other household expenses. The college spent another \$12.3 million on day-to-day expenses related to facilities, supplies, and professional services.

¹ For the purposes of this analysis, the Tompkins Cortland Service Area is comprised of Tompkins and Cortland Counties.

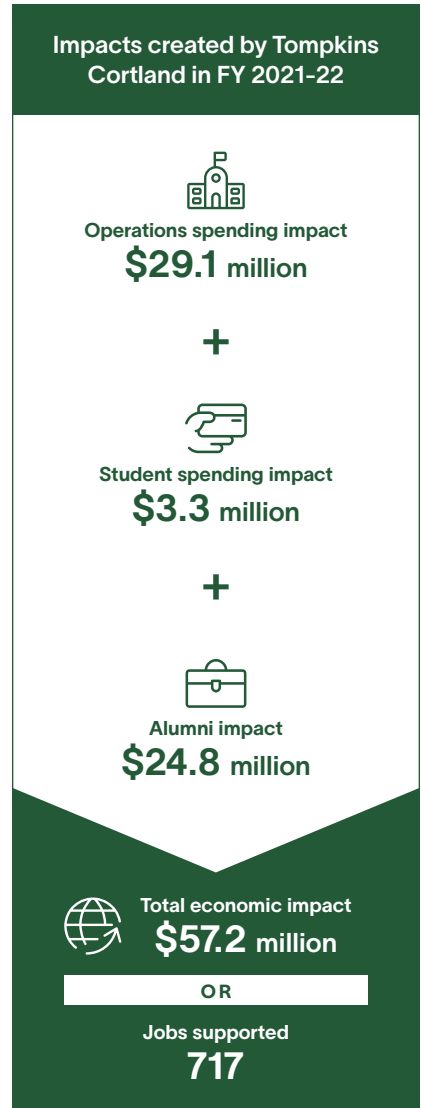
- The net impact of the college's operations spending added **\$29.1 million** in income to the regional economy in FY 2021-22.

Student spending impact

- Around 56% of credit students attending Tompkins Cortland originated from outside the region. Some of these students relocated to the Tompkins Cortland Service Area. In addition, some in-region students, referred to as retained students, would have left the Tompkins Cortland Service Area for other educational opportunities if not for Tompkins Cortland. These relocated and retained students spent money on groceries, mortgage and rent payments, and other living expenses at regional businesses.
- The expenditures of relocated and retained students in FY 2021-22 added **\$3.3 million** in income to the Tompkins Cortland Service Area economy.

Alumni impact

- Over the years, students have studied at Tompkins Cortland and entered or re-entered the workforce with newly-acquired knowledge and skills. Today, thousands of these former students are employed in the Tompkins Cortland Service Area.
- The net impact of Tompkins Cortland's former students currently employed in the regional workforce amounted to **\$24.8 million** in added income in FY 2021-22.



Investment analysis

Student perspective

- Tompkins Cortland's FY 2021-22 students paid a present value of **\$9.8 million** to cover the cost of tuition, fees, supplies, and interest on student loans. They also forwent **\$501.2 thousand** in money that they would have earned had they been working instead of attending college.
- In return for their investment, students will receive a cumulative present value of **\$74.4 million** in increased earnings over their working lives. This translates to a return of **\$7.20** in higher future earnings for every dollar students invest in their education. Students' average annual rate of return is **23.0%**.

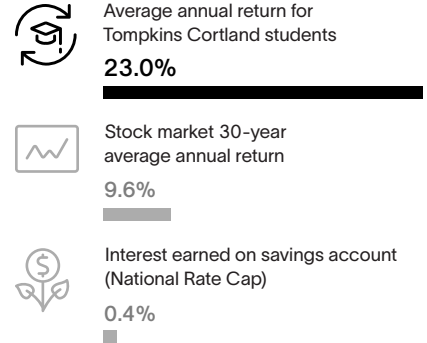
Taxpayer perspective

- Taxpayers provided Tompkins Cortland with **\$21.4 million** of funding in FY 2021-22. In return, they will benefit from added tax revenue, stemming from students' higher lifetime earnings and increased business output, amounting to **\$31 million**. A reduced demand for government-funded services in New York will add another **\$5 million** in benefits to taxpayers.
- For every dollar of public money invested in Tompkins Cortland, taxpayers will receive **\$1.70** in return, over the course of students' working lives. The average annual rate of return for taxpayers is **2.8%**.

Social perspective

- In FY 2021-22, New York invested **\$40.9 million** to support Tompkins Cortland. In turn, the New York economy will grow by **\$343.2 million**, over the course of students' working lives. Society will also benefit from **\$9.3 million** of public and private sector savings.
- For every dollar invested in Tompkins Cortland in FY 2021-22, people in New York will receive **\$8.60** in return, for as long as Tompkins Cortland's FY 2021-22 students remain active in the state workforce.

Students see a high rate of return for their investment in Tompkins Cortland



Source: Forbes' S&P 500, 1992-2021. FDIC.gov, 2-2022.

For every \$1...

- Students** gain in lifetime earnings **\$7.20**
- Taxpayers** gain in added tax revenue and public sector savings **\$1.70**
- Society** gains in added income and social savings **\$8.60**

